



SuperTRUMP™ Server



SuperTRUMP Server's unique features:

- Full-function pricing from rate-sheet style to highly structured multi-asset deals
- Full FASB-compliant accounting output, including all re-books and sophisticated multi-asset allocations
- Global GAAP with multi-GAAP capability
- International tax treatments
- Full report generation capabilities.

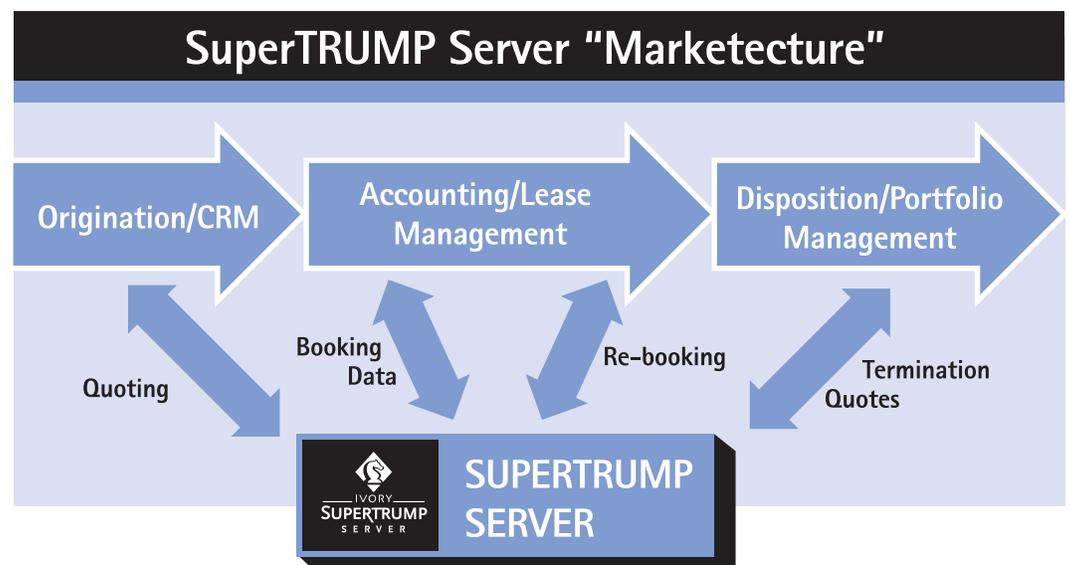
Fast. Accurate. Across the Lease Lifecycle

Each year, top equipment finance companies price tens of billions of dollars in equipment financing in virtually every country around the globe using SuperTRUMP. Now, with SuperTRUMP Server, you can integrate the full power of SuperTRUMP into your origination, CRM, and accounting systems for complete, accurate, and flexible pricing and accounting output at every point in the lease lifecycle.

Seamless Integration across Platforms and Systems

SuperTRUMP Server makes the full power and flexibility of the SuperTRUMP desktop available to all your lease management systems. For example, with your lease origination or CRM system, SuperTRUMP Server can generate quotes, price multiple finance options for your customer, or price complex multi-asset deals instantly. When integrated into an accounting system, SuperTRUMP Server generates accurate, FASB-compliant contract-level and asset-level accounting output for booking and re-booking—no matter how complex the transaction.

The Functionality behind the Solution: How SuperTRUMP Server Works





HOW SuperTRUMP SERVER WORKS

SuperTRUMP Server Can Yield Immediate Results for You Today

SuperTRUMP Server provides complete functionality at any point in the lease lifecycle. Here are just a few of the features it provides for your most frequently encountered tasks:

Quoting

- Web-based quoting capabilities to customers, retailers, vendors, and in-house pricing professionals;
- Rate-sheet-style pricing to sophisticated pre- and after-tax yields;
- Structuring tools that include a full range of fees, subsidies, recurring items, security deposits, and full after-tax calculations;
- Industry-leading user-definable yields include ROE, IRR, MISF, spreads over indices, and ROA;
- International features include VAT, Canadian Provincial taxes, and all depreciation methods; and
- Table-driven pricing parameters can be used to provide a controlled, accurate, and sophisticated pricing experience to the end-user while enforcing corporate pricing practices.

Repricing

Accurately price and generate FASB-compliant accounting output for any mid-term change, including partial termination, addition of an asset, floating rate adjustments, corrections, restructures, and terminations.

Accounting

- Generate accurate, consistent, FASB-compliant accounting output for any equipment finance transaction of any complexity anywhere in the world;
- Provide asset association functionality through fast, transparent, asset-level accounting—even when the original deal is priced at the contract level; and
- End the nightmare of re-booking: SuperTRUMP Server embodies the industry consensus best practices for the full range of re-booking activities, eliminating hours of manual processing and the inaccuracies such processes inevitably cause.

Reporting

- Feed SuperTRUMP pricing and accounting data into your origination or CRM system's document-generation tools for accurate quotes and documentation;
- Produce user-definable Word and Excel documents from SuperTRUMP data; and
- Create Adobe .PDF SuperTRUMP reports for immediate emailing.

By using SuperTRUMP Server in conjunction with the SuperTRUMP desktop products whenever you need fast, accurate, and consistent pricing and accounting output, you can demystify profitability while centralizing and controlling the pricing process.



Ivory Consulting Corporation
325 Lennon Lane
Walnut Creek, CA 94598
925-926-1100 Phone
925-926-1335 Fax

ivorycc.com

Pricing INTELLIGENCE at Work

